

## CURRICULUM VITAE

### PROFILE

This candidate is an ambitious General & Operations Director with experience in companies that produce mechanical and industrial equipment for customers in the (petro)chemical, process, water and power industry. He has experience with P&L responsibility and preparing and executing the strategic and operational business plans. In addition, he likes to build a high-performance organization and culture through good leadership and teamwork. He has specific experience with larger organizational change programs (restructuring) and business improvements. He operates well both in smaller owned businesses and multinationals.

When managing changes, he first builds a foundation with a focus on core competencies so that changes and improvements deliver substantially and remain sustainable. On top of that he can also perform in more difficult environments: for example, businesses that face uncertain circumstances or situations where lacking business performance requires the swift regaining of control.

Specific aspired job disciplines based on experience and skills, at least at MT level:

- Operations (Plant/General) manager, Operational and Managing Director of companies in the mechanical manufacturing industry, single and multisite;
- Maintenance & Reliability Manager in the process/food industry (palm oil), this discipline is strongly reinforced due to extensive experience as a QA/QC/EHS manager for the mechanical industry with pressurized products under code, such as pressure vessels, piping, pumps, valves and heat exchangers.

### WORK EXPERIENCE

- 2019 - 2020 : **Manager Maintenance & Reliability at Sime Darby Oils**  
Responsible for:
- Overall repair and maintenance program and the installation reliability of a palm oil refinery (annual revenue € 385 M)
  - Optimizing R&M business processes with consultant McKinsey
  - 22 HC
  - R&O Budget control of € 6 M, KPI responsible for productivity (HOTT) and costs
  - Root Cause Analysis with cost/benefit model implemented
  - Reorganization in order to better align with operations, including new planning system and shut down of organization
  - Improvement of tank inspection and repair approach
  - Reporting to the Plant Manager
- 2018 - 2019 : **Director Operations/ Site Leader at SPXFLOW**  
Responsible for:
- Overall responsibility for operations, 63 HC
  - Budget realization, KPI responsibility for EHS, quality, volume, costs, cash, lead-time and people
  - Development and execution of Lean manufacturing
  - Footprint optimization, supply chain and production strategy and planning investments (capex)
  - Reporting to VP operations Europe & Asia

- 2017 - 2018 : **Project/Transition Manager at Flowserve**  
Responsible for:
- Preparation and discontinuation of the Flowserve manufacturing activities
  - Coordination of the Request for Advice for directors, workers councils and labour unions
  - Operational preparation and phasing out the manufacturing of newly build pumps
  - Additional support of the transition teams with preparing for phasing in activities of other regional sites
  - Budget; annual savings projects of \$12 M with a payback period of two to three years
  - Reporting to Transition Director Flowserve
- 2015 - 2016 : **Director at Flowserve**  
Responsible for:
- Analysis, preparation and (legal) decision making as statutory and Managing Director, executed the re-organization and sold the facility
  - Prepared the request for advice and decision for the workers council and labour unions in close cooperation with HR
  - Operational planning and execution of the transfer of processes and production to other facilities
  - Realization of annual savings project of \$10 M with a payback period of two years
  - Daily management and P&L
  - Reporting to the Vice President
- 2012 - 2015 : **Director/Plant Manager at Pentair Valves & Controls**  
Responsible for:
- Daily management of Plant sales, operations, project management, engineering, logistics, finance, QEHS and Lean Manufacturing
  - P&L
  - Lean Enterprise
  - Organization, culture, and Talent Development
  - Facility Management
  - Reporting to the Vice President of European Plants

## **EDUCATION**

- 1992 - 1996 : BBA Industrial Engineering & Management

**Wilt u meer weten over deze kandidaat? Neem dan contact op met Winesh Kalpoe:  
06-53702417 of [w.kalpoe@stratt.nl](mailto:w.kalpoe@stratt.nl)**